



# **INSOL International Kuala Lumpur One Day Seminar**

**Tuesday 28<sup>th</sup> November 2017**

Hilton Hotel Kuala Lumpur Malaysia

In association with:

Insolvency Practitioners Association of Malaysia  
(IPAM)

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## Seminar Chair's Welcome

On behalf of the organising committee and INSOL International, we are very pleased to invite you to Kuala Lumpur, Malaysia for this one day seminar, held in association with the Insolvency Practitioners Association of Malaysia (IPAM).

INSOL International is a worldwide federation which specializes in turnaround and insolvency and currently has over 40 Member Associations with over 10,400 professionals from all over the world participating as members.

This is the first INSOL seminar in Malaysia and it promises to be a lively and interactive one. Each session has been designed to involve the attendees in discussion and debate with the speakers on every panel, who are leading players in the insolvency and restructuring field with experience in insolvency proceedings and matters both in Malaysia and in the region at large.

The seminar programme is set to cover cross border restructuring in the region, drawing some comparisons with US legislation, legal & legislation development in Asia and the challenges facing the insolvency profession and finally going forward, the direction of the insolvency industry.

I have no doubt that you will find this seminar both rewarding and stimulating. Attendance is limited and I encourage you to register early to secure your place.

I look forward to welcoming all of you to Kuala Lumpur and meeting you at the seminar.

Ooi Woon Chee  
President of IPAM  
**Seminar Chair**



# INSOL International™

## INSOL International

INSOL International is a world-wide federation of national associations of accountants and lawyers who specialise in turnaround and insolvency. There are currently over 40 Member Associations with approx. 10,300 professionals participating as members of INSOL International. Full details of INSOL International member associations are listed in this brochure.

INSOL also has ancillary groups that represent the judiciary, regulators, lenders and academics. These groups play an invaluable role within INSOL and provide valuable forums for discussions of mutual problems.

INSOL was formed in 1982 and has grown in stature to become the leading insolvency association in the world. It is a valuable source of professional knowledge, which is being put to use around the world on diverse projects to the benefit of the business and financial communities.

### INSOL'S Mission

INSOL with its Member Associations will take the leadership role in international turnaround, insolvency and related credit issues; facilitate the exchange of information and ideas; encourage greater international co-operation and communication amongst the insolvency profession, credit community and related constituencies.

### Our Goals:

- To work with and involve our Member Associations in our activities
- To implement research into international and comparative turnaround and insolvency issues
- To participate in Government, NGO and intergovernmental advisory groups and to liaise with these institutions on relevant issues
- To assist in developing cross-border insolvency policies, international codes and best practice guidelines
- To provide a leadership role in international educational matters relating to turnaround and insolvency topics
- To facilitate the exchange of knowledge amongst our Member Associations through our conferences and publications

Through these goals INSOL International aims to assist its members with vital research, by developing internationally accepted legislation and guidelines, and providing through conferences, the website and publications, a forum to exchange knowledge and learn from the experiences of other countries.

# Technical Programme

Tuesday 28<sup>th</sup> November 2017

**Hilton Hotel Kuala Lumpur**

3 Jalan Stesen Sentral, Kuala Lumpur 50470, Malaysia

08.15 – 09.00

Delegate Registration

## Technical Programme

09.00 – 09.20

Welcome & Opening Remarks

09.20 – 10.30

### **Cross-border resolution and restructuring in a modern environment**

Recent cross-border restructurings of Asian based companies have seen debtors and their creditors explore a range of options to achieve consensual results. The panel will explore the use of those options including Chapter 11 and Chapter 15 and Schemes of Arrangement. The panel will also discuss forum shopping and other techniques to get the deal done in the more challenging emerging market jurisdictions, referring to recent case studies.

10.30 – 10.45

Delegate discussion

10.45 – 11.05

Networking Coffee Break

11.05 – 12.15

### **Legal developments and legislative change in Asia**

All change, all change, all change. Certain Asian jurisdictions have seen some of the most significant legislative changes to their restructuring and insolvency law in recent times. This panel will focus on key legislative changes in Malaysia, Singapore and India and what it means for practitioners moving forward.

12.15 – 12.30

Delegate discussion

12.30 – 13.45

Networking Lunch

13.45 – 14.55

### **The challenges facing the restructuring and insolvency profession**

In a Q&A style session, panelists will respond to a series of questions from the chair focusing on challenges facing the profession and what the future might hold. Will we all be replaced by robots? Will Singapore's new law challenge Chapter 11? What opportunities lie ahead in the goliaths India and China? And more.

14.55 – 15.10

Delegate discussion

15.10 – 15.30

Networking Coffee Break

15.30 – 16.40

### **Restructuring and insolvency outlook – boom or bust times ahead?**

As the World stumbles through a raft of events, both good and bad, impacting economies of all nations, the restructuring and insolvency profession too has had its ups and downs. Drawing on some recent data, the panel will consider whether practitioners should be hiring or firing.

16.40 – 16.55

Delegate discussion

16.55 – 17.00

Closing Remarks

17.00 – 18.15

Cocktail reception (subject to sponsorship)

The Technical Programme may be subject to change.

## Sponsors

Coffee Break Sponsor:



Gold Sponsor:



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## Organising Committee

Seminar Chair – Ooi Woon Chee, IPAM President, Malaysia  
Technical Co-Chair - Lim San Peen, PwC, IPAM Council Member, Malaysia  
Technical Co-Chair (International) Nick Gronow, FTI Consulting, Singapore  
Marketing Chair – Elaine Yap, Wong & Partners, Malaysia  
Sponsorship Co-Chair - Khoo Poh Poh, EY, IPAM Council Member, Malaysia  
Sponsorship Co-Chair - Lee Shih, Skrine & Co, IPAM Council Member, Malaysia  
Regional Chair – Roger Dobson, Jones Day, Australia

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## Future Events

### **Africa Round Table**

8 & 9 November 2017, Mauritius

### **INSOL Latin American One Day Seminar, Buenos Aires, Argentina**

March 2018 – date tbd

### **INSOL New York - Americas Annual Regional Conference**

29 April – 1 May 2018

### **INSOL Yangon One Day Seminar**

24 May 2018

# Registration Form

## INSOL Kuala Lumpur One Day Seminar



**Tuesday 28 November 2017**

Hilton Hotel Kuala Lumpur, 3 Jalan Stesen Sentral, Kuala Lumpur 50470, Malaysia

### Closing Deadline: 10 November 2017

Please mail, fax or email this form to: Susannah Drummond Moray, Seminar Manager, INSOL International, Kuala Lumpur Seminar, 6-7 Queen Street, London EC4N 1SP. Fax: +44 207 248 3384 email: susannah@insol.ision.co.uk

Note: This delegate registration form is valid for one delegate. Photocopies may be made for additional reservations. This registration form can only be accepted if accompanied by full payment, which can be made by bank transfer or credit card. If you wish to pay by bank transfer, we will contact you with the details.

Title: \_\_\_\_\_ First Name: \_\_\_\_\_ Surname: \_\_\_\_\_

Name as you wish it to appear on your badge: \_\_\_\_\_

Firm Name: \_\_\_\_\_

Address: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

### Special Dietary Requirements

If you have any dietary restrictions, please remember to identify yourself to the staff at each event. INSOL will try their best to accommodate any special dietary requests: \_\_\_\_\_

The delegate registration fee includes entry to the technical programme and lunch on Tuesday 28 November.

Registration Fees	Before 21 September	After 21 September	Amount Payable
Local firm rate	£150	£180	
International firm INSOL Member rate	£350	£400	
International firm Non-Member rate	£400	£450	£ _____

### Payment Summary

Cardholders will be charged by their credit card companies in their local currency. INSOL International is not responsible for any losses or gains in the fee due to currency changes. Please note that a 2% credit card fee will apply.

Delegate Fee: £ \_\_\_\_\_

I wish to pay by bank transfer

Please debit my credit card details below for the order of AMEX  MasterCard  Visa  Debit card

Card Number: \_\_\_\_\_ Expiry Date: \_\_\_\_\_

Cardholder Name: \_\_\_\_\_ Security Number: \_\_\_\_\_

Card Billing Address: (if different from above): \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

# General Information

## Date

28<sup>th</sup> November 2017

## Venue

Hilton Hotel Kuala Lumpur  
3 Jalan Stesen Sentral, Kuala Lumpur  
50470, Malaysia  
+60-3-2264-2264

## Language

The Seminar will be held in English.

## Delegate List

The delegate list will be available on the INSOL website after the final booking deadline.

## Payment of Registration Fees

Credit card payments: If you wish to pay by credit card we accept Visa, Mastercard and American Express. All payments debited from your credit card will be in Pounds Sterling (£). Cardholders will be charged by their credit card companies in their local currency. INSOL International is not responsible for any losses or gains in the fee due to currency changes.

Bank transfers: If you prefer to pay by bank transfer please tick the relevant box on the registration form. INSOL will contact you with the correct bank details.

## Cancellation of Registration

Cancellations must be made in writing and sent to the INSOL office by 10 November 2017, fees will be refunded less the cancellation fee of £50.00. A substitute may be put forward to fill your delegate's place. We regret that no refunds can be made after this date.

## Travel & Health Insurance

Participants are responsible for making their own travel arrangements. INSOL International shall not be responsible for, and shall be exempt from, all liability in respect of any loss, damage, injury, accident, delay or inconvenience to any person during the Seminar. It is the delegate's responsibility to be adequately insured in case of claims pertaining to travel/accidents and illness for the duration of his/her visit to Malaysia.

## Copyright

Copyright in all software, papers and other material produced for the Seminar will be vested in INSOL. Companies and their delegates may copy such material for their personal use, but further copying, and in particular copying for sale or any other commercial purpose, is prohibited without prior permission.

## Cancellation of the Seminar by the Organisers and Insurance:

In the event that the Seminar is cancelled by INSOL, or by any reason of any factor outside the control of INSOL, and cannot take place, the amount of the registration fee shall be refunded. The liability of INSOL shall be limited to that refund, and INSOL shall not be liable for any other loss, cost or expense, howsoever caused, incurred or arising. In particular, INSOL shall not be liable to refund any travel costs incurred by delegates or their guests or their companies. It follows that delegates and their guests and their companies are advised to take out comprehensive insurance including travel insurance.

## Disclaimer

INSOL International (INSOL) cannot accept any liability for any loss, cost or expense suffered or incurred by any person if such loss is caused or results from the act, default or omission of any person other than an employee or agent of INSOL International. In particular, INSOL cannot accept any liability for losses arising from the provision of services provided by hotel companies or transport operators. Nor can INSOL accept liability for losses suffered by reason of war, including threat of war, riots, and civil strife, terrorist activity, natural disaster, weather, fire, flood, drought, technical, mechanical or electrical breakdown within any premises visited by delegates or their guests in connection with the Seminar, industrial disputes, government action, regulations or technical problems which may affect the services provided in connection with the Seminar. INSOL is not able to give any warranty that any person will appear as a speaker or panellist. English Law shall govern the contract between delegates, and INSOL International and any disputes shall be the exclusive preserve of the English Courts.

## Joining Instructions

A confirmation of your booking will be sent out to you on receipt of receiving your registration and payment. The joining instructions will be sent by email on 14 November 2017.

## Badges

It is vital that all delegates wear their badges. Without your badge, you will not be allowed access to Seminar sessions and functions. Delegates must wear their badges for access to the technical sessions and lunch.

## Seminar Dress Code

Smart casual for the Seminar technical programme. Speakers are requested to wear business attire.

## Continuing Professional Development / Continuing Legal Education

For those delegates who are required by their professional associations to achieve minimum levels of continuing education, certificates of attendance will be available on request.

## The Law Society of England and Wales

The Solicitors Regulation Authority (SRA), the independent regulatory body created by The Law Society of England and Wales, have implemented a new approach to solicitors continuing competence. If solicitors wish to claim non-accredited continuing professional development in line with SRA requirements, they can record this in their own training records and calculate their continuing professional development points by the number of hours and minutes the Seminar is held for with the deduction of breaks (6 hours of CPE).

## Bar of England and Wales

The Bar Standards Board (BSB) have implemented a new Continuing Professional Development regime from 1 January 2017. As a result, barristers will have greater flexibility and individual responsibility for the training they require in line with BSB CPD requirements. For more information on the new CPD requirements, please go to [www.barstandardsboard.org.uk](http://www.barstandardsboard.org.uk).





## **INSOL International GROUP THIRTY-SIX**

The Group of Thirty-Six features some of the most prominent and influential firms within the insolvency and turnaround profession. The aim of the Group of Thirty-Six is to work with INSOL to develop best practice guidelines and develop legislation to enhance the ability of practitioners globally to save businesses throughout the world.

AlixPartners LLP	DLA Piper	Morgan, Lewis & Bockius LLP
Allen & Overy LLP	EY	Norton Rose Fulbright
Alvarez & Marsal LLC	Ferrier Hodgson	Pepper Hamilton LLP
Baker McKenzie	Freshfields Bruckhaus Deringer LLP	Pinheiro Neto Advogados
BDO	Goodmans LLP	PPB Advisory
Brown Rudnick LLP	Grant Thornton	PwC
BTG Global Advisory	Greenberg Traurig LLP	Rajah & Tann Asia
Clayton Utz	Henry Davis York	RBS
Cleary, Gottlieb Steen & Hamilton LLP	Hogan Lovells	RSM
Clifford Chance	Huron Consulting Group	Shearman & Sterling LLP
Conyers Dill & Pearman	Jones Day	Skadden, Arps, Slate, Meagher & Flom
Davis Polk & Wardwell LLP	King & Wood Mallesons	South Square
De Brauw Blackstone Westbroek	Kirkland & Ellis LLP	Weil, Gotshal & Manges LLP
Deloitte LLP	KPMG LLP	White & Case LLP
Dentons	Linklaters LLP	

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### **INSOL Member Associations**

American Bankruptcy Institute  
Asociación Argentina de Estudios Sobre la Insolvencia  
Asociación Uruguaya de Asesores en Insolvencia y Reestructuraciones Empresariales  
Association of Business Recovery Professionals - R3  
Association of Restructuring and Insolvency Experts  
Australian Restructuring, Insolvency and Turnaround Association  
Bankruptcy Law and Restructuring Research Centre, China University of Politics and Law  
Business Recovery and Insolvency Practitioners Association of Nigeria  
Business Recovery and Insolvency Practitioners Association of Sri Lanka  
Canadian Association of Insolvency and Restructuring Professionals  
Canadian Bar Association (Bankruptcy and Insolvency Section)  
Commercial Law League of America (Bankruptcy and Insolvency Section)  
Especialistas de Concursos Mercantiles de Mexico  
Finnish Insolvency Law Association  
Ghana Association of Restructuring and Insolvency Advisors  
Hong Kong Institute of Certified Public Accountants (Restructuring and Insolvency Faculty)  
Hungarian Association of Insolvency Practitioners  
INSOL Europe  
INSOL India  
INSOLAD - Vereniging Insolventierecht Advocaten  
Insolvency Practitioners Association of Malaysia  
Insolvency Practitioners Association of Singapore  
Instituto Brasileiro de Estudos de Recuperação de Empresas  
Instituto Brasileiro de Gestão e Turnaround  
Instituto Iberoamericano de Derecho Concursal  
International Association of Insurance Receivers  
International Women's Insolvency and Restructuring Confederation  
Japanese Federation of Insolvency Professionals  
Korean Restructuring and Insolvency Practitioners Association  
Law Council of Australia (Business Law Section)  
Malaysian Institute of Certified Public Accountants  
National Association of Federal Equity Receivers  
Nepalese Insolvency Practitioners Association  
NIVD – Neue Insolvenzverwaltervereinigung Deutschlands e.V.  
Non-Commercial Partnership Self-Regulated Organisation of Arbitration Managers  
"Mercury" (NP SOAM Mercury)  
Recovery and Insolvency Specialists Association (BVI) Ltd  
Recovery and Insolvency Specialists Association (Cayman) Ltd  
Restructuring and Insolvency Specialists Association of Bermuda  
REFOR – CGE, Register of Insolvency Practitioners within 'Consejo General de Economistas, CGE'  
Restructuring Insolvency & Turnaround Association of New Zealand  
Russian Union of Self-Regulated Organisations of Arbitration Managers  
Society of Insolvency Practitioners of India  
South African Restructuring and Insolvency Practitioners Association  
Turnaround Management Association (INSOL Special Interest Group)